

## **SORPTION FRIENDS III Session Markets and applications**

### **Topics**

- What are the most promising markets and applications?
- Heat storage ?
- Gas-fired heat pumps ?
- Solar/waste heat driven cooling ?
- Heat transformers ?

# An industrial approach for the optimization of a new performing coated adsorber for adsorption heat pumps

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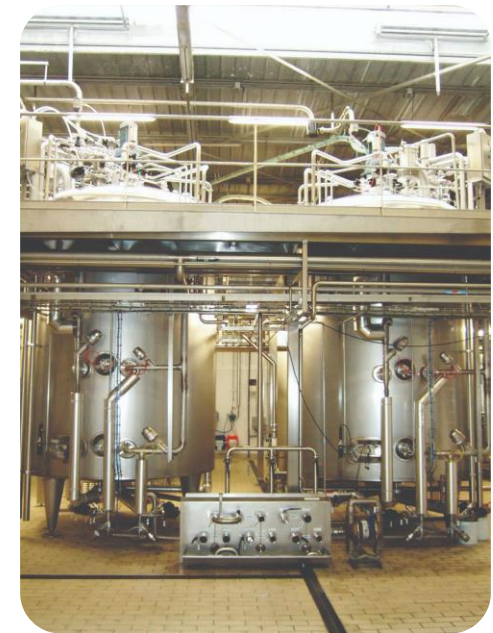
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# Why industrialize adsorption chillers although the market success was not impressive up to now?

## Status of adsorption chiller & heat pump technology in the market

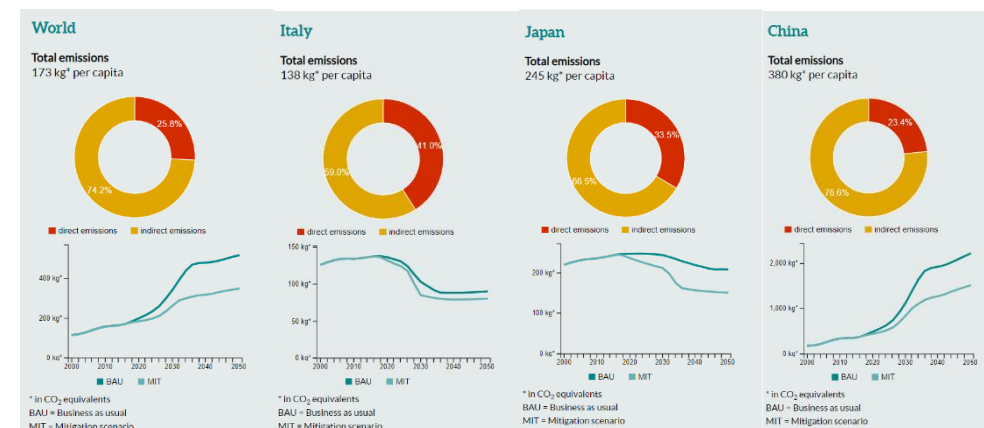
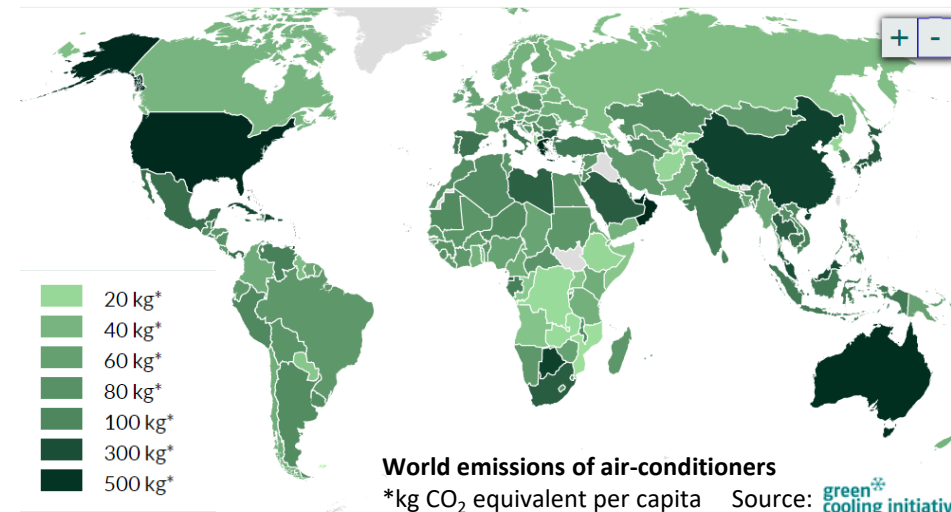
- Europe: A few small companies managed to establish a small but stable adsorption chiller business on the market. Major market is Germany due to high government subsidies.
- Adsorption heat pump activities of major German heating equipment producers cancelled after insufficient market response
- German car industry not interested anymore, because of concentration on electric vehicles, which do not provide enough waste heat
- Asia: Share of adsorption chiller is negligible, adsorption chillers established, mainly in large scale cooling applications

## Potential share of adsorption chillers in reducing CO<sub>2</sub> emissions is high

- Refrigerant: Water                      No direct emissions
- Electricity savings 60-80%              Reduction of in direct emissions

Data of green cooling initiative show: **Further action is necessary**

**Major tasks:** Cost reduction & focus on commercially attractive applications



# How to define a potentially interesting application ?

## ROI is the most important KPI

- All other influences (i.e. CO<sub>2</sub> savings) have a minor role
- ROI target may not be the same in different type of applications
- ROI targets may be influenced by policies, such as CO<sub>2</sub> pricing, subventions, ...

## Example waste-heat driven cooling

- Cost of waste-heat has to be 0
- Hours of operation have to be high
- Thermal cooling should not be used for peak load coverage
- Complexity/cost of adaption/installation has to be low

**Our target: Process cooling – ROI around 3 should be achieved.**

## Example: Pay Back Time & Savings Adsorption to Compression Chillers

Process cooling with 100 kW cold and 7,500 hours of operation per year (base load application with compression chiller as back-up):

- About 750 MWh of cold generated per year
- Electricity savings 75% : 141 MWh – Electrical efficiency Adsorption Chiller COP<sub>el</sub> = 16 compared to Compression Chiller with COP<sub>el</sub> = 4
- Savings: 28,125 €/year (electricity price 0.20 €/kWh<sub>el</sub>)
- CO<sub>2</sub> savings 55 t/year data for Germany 394 kgCO<sub>2</sub>/MWh\*
- **Payback time: 2.7 years (price Adsorption Chiller 75k€/el. saving 28k€)** without any deduction or incentives and with standard cost of Adsorption Chillers from Sorptions Technologies. Installation cost not included.

\* Source: <https://app.electricitymaps.com/map>, 12 months average

## Add on to yesterday's discussion about material and components

### Relative cost of materials in our current chiller

#### Current cost of adsorbent: 10 €/kW

If I can increase the specific capacity by a factor of 2-3 the material cost may be much higher, because most other components don't scale with the capacity increase very strongly.

